# Justin Synnott, Research Manager, University College Dublin, Research & Innovation

Some survival tips for planning successful grant applications

### What do I want to say?

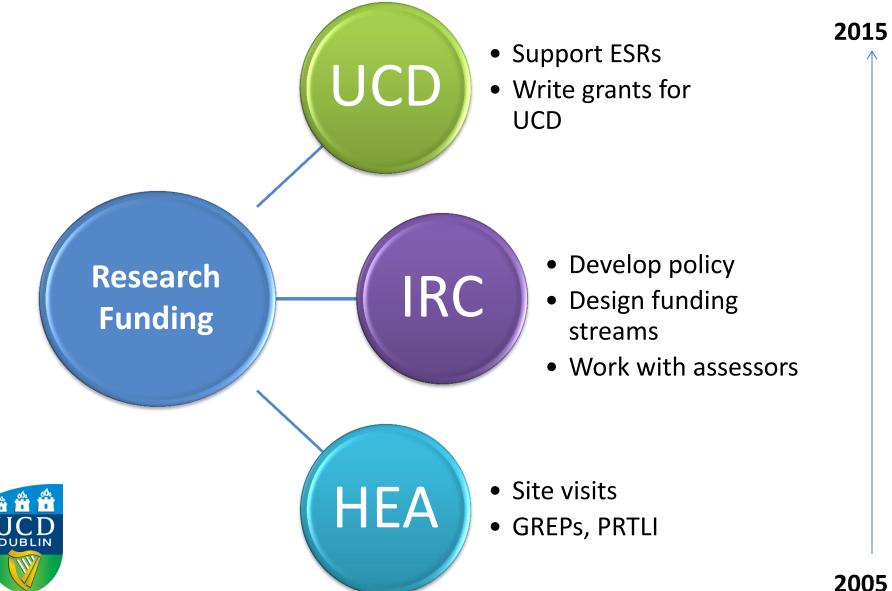
1. Setting the scene: multiple views on the same topic

2. Observations: Grant application is an exercise in...

3. My 'survival' kit to grant application



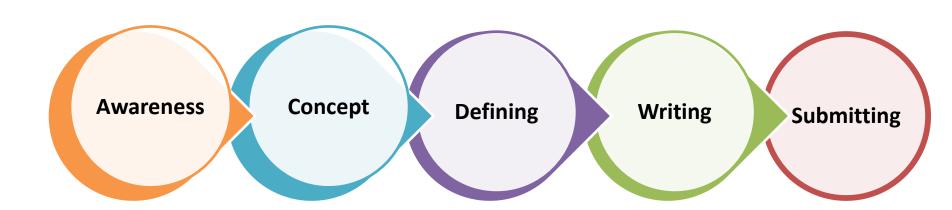
Setting the scene: multiple views on the same topic



Observations: Grant application is an exercise in...



In the context of early-career stage researchers...



## 1. Be an expert on funders

- In order to successfully draw down funding from any funder, you must understand *their* motivation
- Funding calls have **personalities**. Do you know them?
- Become an agent for their goals

#### 2. Be strategic

- What call are you applying to now? What's the Plan B?
- Which funders will you hit? When? Why?
- How does this activity support your career trajectory?

### 3. Be scientific: remove doubt

- Build a straw man of your proposal
- Turn it into a solid framework over time
- Does it respond to the needs of the agency?

4. It's a **social act**: Manage the people

- Don't slave away at the desk (all the time)
- Mentors, referees, readers, devil's advocates
- Think of the poor assessors!
- Work with Research Offices

5. They're multifaceted: Manage the content

- Ethics, Gender, Finance, Career, Mobility, Personal statement
- Requires reflection and expertise
- This requires time

6. Require highquality writing

- Writing in different styles
- Variety of readers
- Stay on topic
- Avoid using the application as a thought development tool

7. Research content

- Bold and Daring or Boring and Banal?
- Will you push the state of the art?

### 8. Dealing with 'failure'

- Seek feedback
- Complain if it is not forthcoming
- Use your investment in time for future grant applications

#### Final thoughts...

- A career-spanning activity
- It is the backbone of a research career
- Complex, time consuming and multi-faceted
- It asks a lot of busy researchers
- Success can be increased by recognising and mastering all the variables

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Thanks for your attention!

justin.synnott@ucd.ie



Early Career Researchers
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